

Next Gen Pharma - Optimizing the Pharma Value Chain with Al, Advanced Analytics, and LIMS Integration

Roberto Tecco, Head of TSS Sayan Basu, Director of Analytics

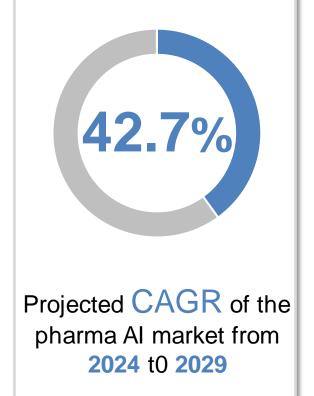


# Disruption is all around us. Is your organization ready to adapt?

\$3.05

bn.

The estimated size of the pharma AI market in 2024



\$254

bn.

of additional annual operating profit that can be potentially gained by pharma companies worldwide by 2030, assuming a high degree of industrialization of the Al use cases

Leading pharmaceutical companies across the globe are embracing the power of Artificial Intelligence to explore new growth avenues













<sup>1.</sup> https://www.mordorintelligence.com/industry-reports/artificial-intelligence-in-pharmaceutical-market

<sup>2.</sup> Strategy&: Re-inventing Pharma with Artificial Intelligence

# Al is Permeating Every Pillar of the Pharma Value Chain

# Preclinical Development

- Predictive Toxicology
- ADME Predictions

# Manufacturing & Supply Chain

- Process Optimization
- Supply Chain Management

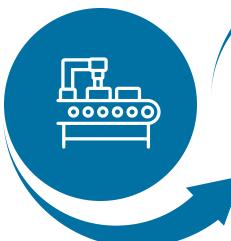
### Marketing & Sales

- Market Analysis
- Sales Forecasting
- Customer Relationship Management















# Drug Discovery & Development

- Target Identification
- Compound Screening
- De Novo Drug Design

#### **Clinical Trials**

- Patient Recruitment
- Adaptive Trial Design
- Data Analysis

# Regulatory Compliance

- Automated Documentation
- Compliance Monitoring

# Post Market Surveillance

- Pharmacovigilance
- Patient Monitoring



### The Benefits of Using Al-based Techniques in the Pharma

**Improve accuracy**& quality assurance



Improved accuracy & precision

Improved compliance & documentation

**&** operational performance



Predictive maintenance & reduced downtime

Cost-saving

Enhance data-driven insights



Big data integration
Inform decision making

**Drive scientific** innovation



Continuous improvement
Competitive advantages



### R&D Space Undergoing a Paradigm Shift Under Al-Based Techniques



The introduction of Al-based tools and utilities into the R&D and pre-clinical stages can drastically reduce the drug development cycle and drive innovation in the discovery



**Predictive Formulation** 



**PK/PD Modelling** 



**Drug Dosage Optimization** 



**Gen-Al based Medical Writing** 



# Accelerating Clinical Trials Through Al Interventions

#### **Optimal site selection**



- What are the "best " sites to be chosen for my trial?
- How do I recommend the selection of the new sites?

#### **Benefits:**

Improved trial timelines & reduced site related costs, presenting key opportunities for accelerating clinical trials.

#### Risk based monitoring



- Are the sites compliant? What is the risk?
- How often do I monitor each site?
- How do I reduce monitoring costs?

#### **Benefits:**

Cost optimization through resource rationalization over time without compromising on safety, efficacy etc.

#### **Optimal CRA allocation**



How do I assign CRAs to sites to drive down costs?

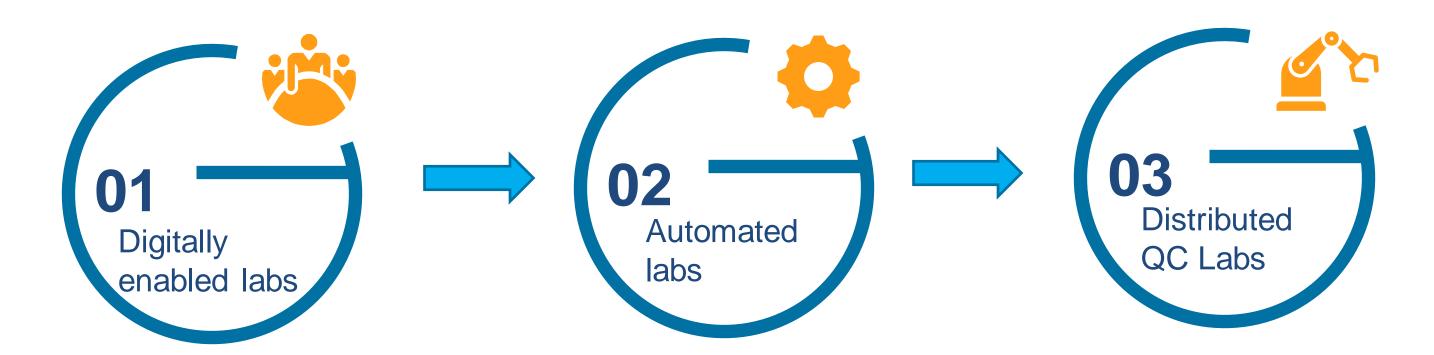
#### **Benefits:**

optimum assignment of resources leading to cost reduction.



# Smart Quality: Evolution of the Digital Lab

Al has truly disrupted manufacturing quality control by leading to the evolution of digital quality labs. At these sites, nearly all routine product testing would take place on the production line, enabling real-time release testing (RTRT)



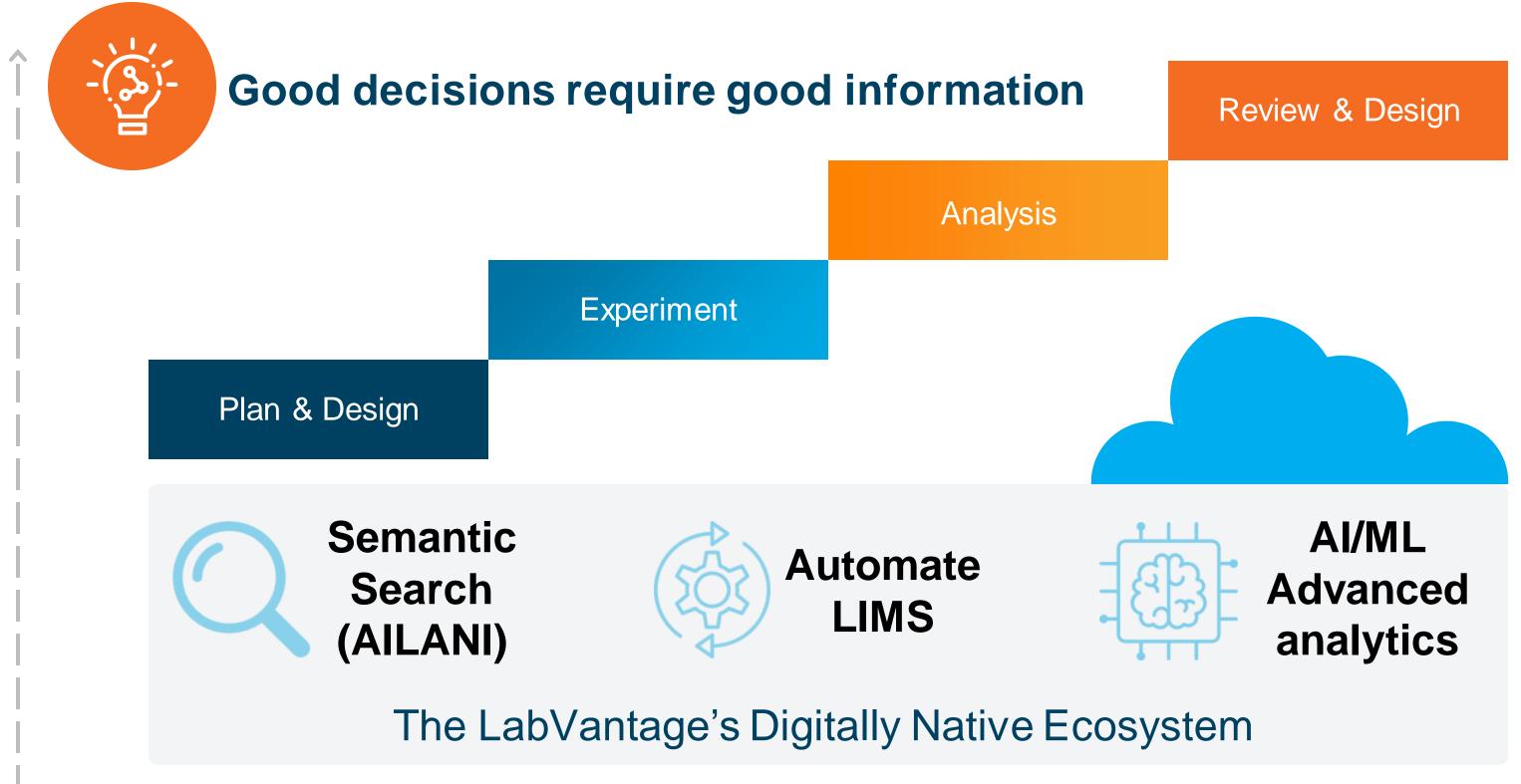


# Key building blocks needed to transition to an Al-enabled setup





# How LabVantage Is Working Towards Building the Next-Gen Infra for Our Clients





# How LabVantage Is Working Towards Building the Next-Gen Infra for Our Clients



APPROVAL

Predict when batch fails (approval by exception)

Skip-lot testing (customer behavior)

Audit review



RESOURCE
ASSIGNMENT &
PLANNING

Optimize current needs

Predict future resource

needs



**INSTRUMENT** 

Predict failure

Predict maintenance optimization

Predict replacement



CONSUMABLES

Predict usage (buy/create)

Help users choose which to pick OOS

Predicts future OOS (e.g. EM)



ENVIRONMENTAL MONITORING

Track the movement of personnel for altering the arrangement of the lab to reduce contamination

Contamination prediction



# How LabVantage Is Working Towards Building the Next-Gen Infra for Our Clients



How Al-Powered Analytics Transforms LIMS Data into Valuable, Action-Ready Insights







#### LabVantage Solutions Inc.

265 Davidson Ave, Suite 220 Somerset New Jersey 08873

